



## ASTA Member Resource Center

### | Agency Operations

#### Cruise Line Commission Grid

This chart contains the standard commission policies of the major cruise lines as of April 2, 2002 U.S. based agents. When making a booking, please consult with the cruise line's sales department to verify their commission policy. Please [e-mail us](#) if you discover an error in our chart.

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#### Cruise Commission Grid

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| Cruise Line                       | Cruise Commission | Air/Sea Commission                   |
|-----------------------------------|-------------------|--------------------------------------|
| Viking River Cruises              | 12%               | 12%                                  |
| Alaska Sightseeing / Cruise West  | 10%               | 10%                                  |
| Crystal Cruises, Inc.             | 10%               | 10%                                  |
| Cunard Line                       | 10%               | 10%                                  |
| Disney Cruise Line                | 10%               | 10%                                  |
| Mediterranean Shipping Cruises    | 10%               | 10%                                  |
| Norwegian Coastal Voyage          | 10%               | 10%                                  |
| Norwegian Cruise Line             | 10%               | 10%                                  |
| Orient Lines, Inc.                | 10%               | 10%                                  |
| Radisson Seven Seas Cruises       | 10%               | 10%                                  |
| Regal Cruises                     | 10%               | 10%                                  |
| Royal Olympic Cruises             | 10%               | 10%                                  |
| Seabourn Cruise Line              | 10%               | 10%                                  |
| Silversea Cruises                 | 10%               | 10%                                  |
| Star Clippers                     | 10%               | 10%                                  |
| Windjammer Barefoot Cruises, Ltd. | 10%               | 10%                                  |
| World Explorer Cruises            | 10%               | 10%                                  |
| Carnival Cruise Lines             | 10%               | 5% eff. 9/10/01                      |
| Celebrity Cruises                 | 10%               | 5% eff. 9/15/01                      |
| Costa Cruise Lines                | 10%               | 5% effective 2002 Fall Caribb Season |
| Holland America Line / Westours   | 10%               | 5% eff. 9/15/01                      |